



Happy
Holidays



CLIPPINGS



PTP MISSION STATEMENT:

TO EXCEED THE NEEDS OF BOTH OUR INTERNAL AND EXTERNAL CUSTOMERS WITH
SERVICES SUPPORTING THE SALES & DISTRIBUTION OF OUR PRODUCTS

TORO.



Hazeltine National Golf Club

CONGRATULATIONS !! To the USA Ryder Cup Team, TORO and Hazeltine for bringing the Ryder Cup back home.

Great work by Chris Tritabaugh, Superintendent and the whole team. The Toro Company has partnered with Hazeltine since the course first opened in 1962, and today Toro serves as the official provider of turf maintenance equipment. Members of the grounds team tell how the addition of the Reelmaster 3555-D fairway mower extends excellent cut quality and strengthens the feet. On one of golf's biggest stages, the turf management team at Hazeltine National had the golf course looking picture perfect. Hear how Superintendent Chris Tritabaugh's crew paired expert knowledge with Toro performance to provide a playing surface worthy of the Ryder Cup.

www.hazeltinenational.com

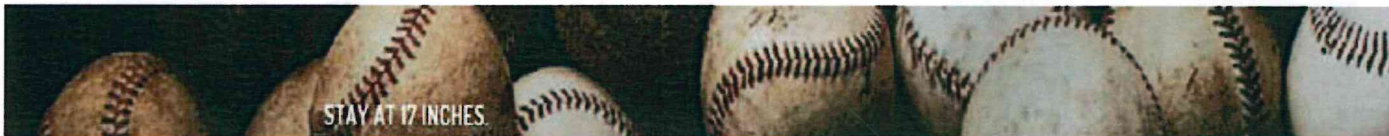


Merry Christmas,

It's been a while since our last issue of *Clippings*. I don't know about you but I am eagerly anticipating the changing of the seasons. A friend of mine sent an article to me and I thought it was just so relevant that I wanted to share it with you. This article is 20 years old, just like our company. We contacted the author and he granted us permission to print it. If you read between the lines it pretty much covers everything from our current political scene to sports. The Rangers didn't finish, the Astros didn't make it and the Royals didn't repeat, but this article is about more than just baseball. If you read it, I hope you agree that it was worth your time and I thank you in advance. Congratulations to the Chicago Cubs, what a story "#FlytheW".

Happy Holidays,

Eddie



Written by Chris Sperry

In Nashville, Tennessee, during the first week of January, 1996, more than 4,000 baseball coaches descended upon the Opryland Hotel for the 52nd annual ABCA convention. Nineteen times since, many of the same professional, college, high school, youth, and a slew of international coaches from passionate and developing baseball nations have gathered at various convention hotels across the country for two-and-half days of clinic presentations and industry exhibits. Sure, many members of the American Baseball Coaches Association have come and gone in those years; the leadership has been passed, nepotistically, from Dave Keilitz to his son, Craig; and the association — and baseball, in general — has lost some of its greatest coaches, including Rod Dedeaux, Gordie Gillespie, and Chuck “Bobo” Brayton.

I have attended all but three conventions in those nineteen years, and I have enjoyed and benefited from each of them. But ’96 was special — not just because it was held in the home of country music, a town I’d always wanted to visit. And not because I was attending my very first convention. Nashville in ’96 was special because it was there and then that I learned that baseball — the thing that had brought 4,000 of us together — was merely a metaphor for my own life and those of the players I hoped to impact.

While I waited in line to register with the hotel staff, I heard other more veteran coaches rumbling about the lineup of speakers scheduled to present during the weekend. One name, in particular, kept resurfacing, always with the same sentiment — “John Scolinos is here? Oh man, worth every penny of my airfare.”

Who the hell is John Scolinos, I wondered. No matter, I was just happy to be there.

Having sensed the size of the group during check-in, I woke early the next morning in order to ensure myself a good seat near the stage — first chair on the right side of the center isle, third row back — where I sat, alone, for an hour until the audio-visual techs arrived to fine-tune their equipment. The proverbial bee bee in a boxcar, I was surrounded by empty chairs in a room as large as a football field. Eventually, I was joined by other, slightly less eager, coaches until the room was filled to capacity. By the time Augie Garrido was introduced to deliver the traditional first presentation from the previous season’s College World Series winner, there wasn’t an empty chair in the room.

ABCA conventions have a certain party-like quality to them. They provide a wonderful opportunity to re-connect with old friends from a fraternal game that often spreads its coaches all over the country. As such, it is common for coaches to bail out of afternoon clinic sessions in favor of old friends and the bar. As a result, I discovered, the crowd is comparatively sparse after lunch, and I had no trouble getting my seat back, even after grabbing a plastic-wrapped sandwich off the shelf at the Opryland gift shop.

I woke early the next morning and once again found myself alone in the massive convention hall, reviewing my notes from the day before: pitching mechanics, hitting philosophy, team practice drills. All technical and typical — important stuff for a young coach, and I was in Heaven. At the end of the morning session, certain that I had accurately scouted the group dynamic and that my seat would again be waiting for me after lunch, I allowed myself a few extra minutes to sit down and enjoy an overpriced sandwich in one of the hotel restaurants. But when I returned to the convention hall thirty minutes before the lunch break ended, not only was my seat not available, barely *any* seats were available! I managed to find one between two high school coaches, both proudly adorned in their respective team caps and jackets. Disappointed in myself for losing my seat up front, I wondered what had pried all these coaches from their barstools. I found the clinic schedule in my bag: “1 PM John Scolinos, Cal Poly Pomona.” It was the man whose name I had heard buzzing around the lobby two days earlier. Could he be the reason that all 4,000 coaches had returned, early, to the convention hall? Wow, I thought, this guy must really be good.

I had no idea.

In 1996, Coach Scolinos was 78 years old and five years retired from a college coaching career that began in 1948. He shuffled to the stage to an impressive standing ovation, wearing dark polyester pants, a light blue shirt, and a string around his neck from which home plate hung — a full-sized, stark-white home plate.

Seriously, I wondered, who in the hell is this guy?

After speaking for twenty-five minutes, not once mentioning the prop hanging around his neck, Coach Scolinos appeared to notice the snickering among some of the coaches. Even those who knew Coach Scolinos had to wonder exactly where he was going with this, or if he had simply forgotten about home plate since he’d gotten on stage.

(Continued on page 5)



Reduce Stress With Time Management

The key to getting stress under control is effective time management. These tips can help.

Unfinished work. Messages piled up. Looming deadlines. Just thinking about it is enough to make you break a sweat.

Having a schedule that is out of control is a sure road to stress. It may be tempting to escape it all by surfing the Internet or even taking a sick day. But that's just a short-term fix that will pile on more stress.

The key to getting stress under control is effective time management. With good time management, you'll get more done, feel better about yourself and lower your stress level. These tips can help.

★ **Make a plan.** Using a to-do list is the most powerful way to get control of your time. Spend a little time at the start of each week making a list of what you need to accomplish. Some people use a day planner, electronic device or spreadsheet, but you can use a simple notebook.

★ **Prioritize.** Once you have made a to-do list, rank each item by importance. Some people use a system of high, medium and low. Concentrate on things of high importance or urgency. Move those that are medium or low to the bottom of the list.

★ **Be realistic.** Allow a reasonable amount of time for each task. Don't schedule every moment. Leave some space in your day when you can take breaks or fit in the unexpected.

★ **Include time for yourself.** Your health and well-being are important, so make sure you allow time for good meals, exercise, relaxation and your family and friends.

★ **Review your to-do list every day.** Check off items as you finish them. This can give you a sense of accomplishment. What you don't finish one day can be moved to the next day.

★ **Avoid procrastination.** Putting off things you need to do just creates more stress. If you feel overwhelmed by a task, break it down into smaller parts. Tackle one part at a time. Give yourself a little reward when you finish each part.

★ **Get help if you need it.** See if there are tasks you can delegate to someone else. It can pay to give up some control in exchange for a less hectic schedule.

★ **Learn to say "no."** Accepting more and more responsibilities is guaranteed to increase your stress. If you already have a full plate, don't take on more.

★ **Get organized.** Spend a little time setting up your workspace so you know where things are. Choose a spot where you put your keys, briefcase, purse or other items you use every day. Then use it every time. This can save a lot of frustration and hours of wasted time.

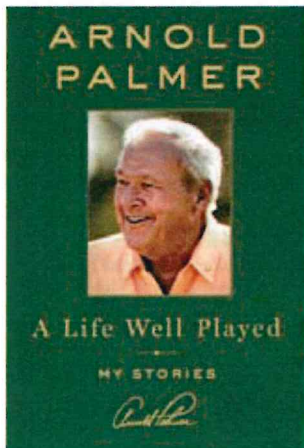
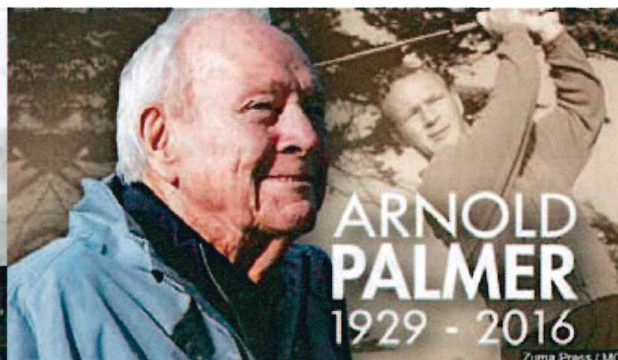
Director of Parks for North Kansas City, MO, Kelli Votypka happy to be using their new SandPro 3040.



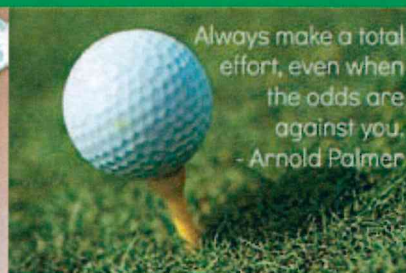
10th Annual National Golf Day 2017 Washington, D.C.



Any thoughts on how he does this?
Just look at his face and the other two runners.
I wonder what Mr. Bolt is looking at?



WON 7 Majors in his career



Jack Nicklaus pictured with retiring Toro President / CEO Mike Hoffman (left) and incoming President/CEO Rick Olson (right) visit at the Ryder Cup.





Then, finally ...

"You're probably all wondering why I'm wearing home plate around my neck. Or maybe you think I escaped from Camarillo State Hospital," he said, his voice growing irascible. I laughed along with the others, acknowledging the possibility. "No," he continued, "I may be old, but I'm not crazy. The reason I stand before you today is to share with *you baseball people* what I've learned in my life, what I've learned about home plate in my 78 years."

Several hands went up when Scolinos asked how many Little League coaches were in the room. "Do you know how wide home plate is in Little League?" After a pause, someone offered, "Seventeen inches," more question than answer.

"That's right," he said. "How about in Babe Ruth? Any Babe Ruth coaches in the house?"

Another long pause.

"Seventeen inches?" came a guess from another reluctant coach.

"That's right," said Scolinos. "Now, how many high school coaches do we have in the room?" Hundreds of hands shot up, as the pattern began to appear. "How wide is home plate in high school baseball?"

"Seventeen inches," they said, sounding more confident.

"You're right!" Scolinos barked. "And you college coaches, how wide is home plate in college?"

"Seventeen inches!" we said, in unison.

"Any Minor League coaches here? How wide is home plate in pro ball?"

"Seventeen inches!"

"RIGHT! And in the Major Leagues, how wide home plate is in the Major Leagues?"

"Seventeen inches!"

"SEV-EN-TEEN INCHES!" he confirmed, his voice bellowing off the walls. "And what do they do with a Big League pitcher who can't throw the ball over seventeen inches?" Pause. "They send him to *Pocatello*!" he hollered, drawing raucous laughter.

"What they *don't* do is this: they don't say, 'Ah, that's okay, Jimmy. You can't hit a seventeen-inch target? We'll make it eighteen inches, or nineteen inches. We'll make it twenty inches so you have a better chance of hitting it. If you can't hit that, let us know so we can make it wider still, say twenty-five inches.'"

Pause.

"Coaches ..."

Pause.

"... what do we do when our best player shows up late to practice? When our team rules forbid facial hair and a guy shows up unshaven? What if he gets caught drinking? Do we hold him accountable? Or do we change the rules to fit him, do we widen home plate?"

The chuckles gradually faded as four thousand coaches grew quiet, the fog lifting as the old coach's message began to unfold. He turned the plate toward himself and, using a Sharpie, began to draw something. When he turned it toward the crowd, point up, a house was revealed, complete with a freshly drawn door and two windows. "This is the problem in our homes today. With our marriages, with the way we parent our kids. With our discipline. We don't teach accountability to our kids, and there is no consequence for failing to meet standards. *We widen the plate!*"

Pause. Then, to the point at the top of the house he added a small American flag.

"This is the problem in our *schools* today. The quality of our education is going downhill fast and teachers have been stripped of the tools they need to be successful, and to educate and discipline our young people. We are allowing others to widen home plate! Where is that getting us?"

Silence. He replaced the flag with a Cross.

"And this is the problem in the *Church*, where powerful people in positions of authority have taken advantage of young children, only to have such an atrocity swept under the rug for years. Our church leaders are widening home plate!"

I was amazed. At a baseball convention where I expected to learn something about curveballs and bunting and how to run better practices, I had learned something far more valuable. From an old man with home plate strung around his neck, I had learned something about life, about myself, about my own weaknesses and about my responsibilities as a leader. I had to hold myself and others accountable to that which I knew to be right, lest our families, our faith, and our society continue down an undesirable path.

"If I am lucky," Coach Scolinos concluded, "you will remember one thing from this old coach today. It is this: if we fail to hold ourselves to a higher standard, a standard of what we know to be right; if we fail to hold our spouses and our children to the same standards, if we are unwilling or unable to provide a consequence when they do not meet the standard; and if our schools and churches and our government fail to hold themselves accountable to those they serve, there is but one thing to look forward to ..."

With that, he held home plate in front of his chest, turned it around, and revealed its dark black backside.

"... dark days ahead."

Coach Scolinos died in 2009 at the age of 91, but not before touching the lives of hundreds of players and coaches, including mine. Meeting him at my first ABCA convention kept me returning year after year, looking for similar wisdom and inspiration from other coaches. He is the best clinic speaker the ABCA has ever known because he was so much more than a baseball coach.

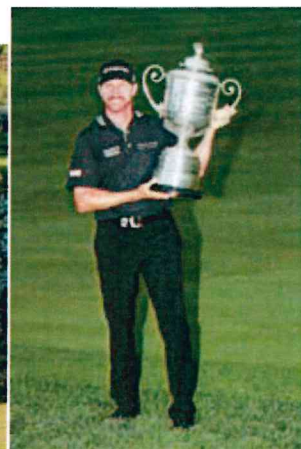
His message was clear: "Coaches, keep your players — no matter how good they are — your own children, and most of all, keep yourself at seventeen inches."

He was, indeed, worth the airfare.

Chris Sperry is a baseball consultant who develops players and amateur coaches, assists professional scouts, and counsels families of prospective college-bound student-athletes. He holds a Bachelor's of Business Administration from the University of Portland, the same institution at which he served as head baseball coach for 18 years. His key interests are in player and personal development as they pertain to a life in and beyond sports.



Ryder Cup - The trophy was commissioned by Samuel Ryder, the founder of the Ryder Cup. After becoming a very successful seller of seeds, Ryder wanted to get an official match with the best golfers in America squaring off against Great Britain's best. He donated the trophy in 1927, and the Ryder Cup was born.



Cordillera Ranch wins again...and again...and again!

Cordillera Ranch, located in Boerne, Texas, was named Golf Course of the Year in 2014 by the National Golf Course Owners Association. They are staying in the news thanks to PGA Tour Pro Jimmy Walker who plays out of Cordillera Ranch.

Mark Semm and his team did a great job getting Jimmy prepared for his first major. Already a five time winner on tour, Mr. Walker added his first Major Championship by winning the PGA Championship in August 2016 at the famed Baltusrol Country Club. Not stopping there, Jimmy was a member of the victorious Ryder Cup team that brought the Cup back to American soil with their 17-11 victory of the Europeans.

Congratulations to Cordillera Ranch, and to Jimmy Walker, on their fantastic achievements!



UNIVERSITY OF TEXAS AT AUSTIN IS THE ONLY TEAM...

from Texas to have played in any of the 50 games pitting the No.1 team vs. the No.2 team since The Associated Press football poll began in 1936. The Horns are 4-2 in such games.

*Congratulations to Jason Harsh's course,
Memorial Park Golf Course
Texas Golf Hall of Fame*



Memorial Park Golf Course in Houston was opened during the depths of the Great Depression, 1936, but has endured and been improved over the years as a shining symbol of great public golf in Texas' largest city. It was designed by John Bredemus, known as the Father of Texas Golf, for his work statewide and over the decades has been played by the greats of the game, both in Texas and nationally. It's hosted the PGA Tour's Houston Open along with the 2008 NCAA Division II National Championship. More than 65,000 rounds a year at the layout located in the central city area.

Texarkana ISD is now the proud owner of a 5010H to be used at Tiger Stadium for Texas High football and soccer teams.





Happy Anniversary

90 Years

GCSAA—Golf course Superintendents Association of America.
Founded Sept. 13, 1926 at Sylvania Country Club in Toledo, OH.

40 Years

Landscapes Unlimited—provides customized solutions for the Golf & Recreation Industry.

30 Years

Dye Designs International—Worldwide reputation for unique, environmentally sensitive, ecological, championship, resort and public golf courses.

30 Years

The Toro Company—partners with GCSAA



Randy "Snowman" Baker of Belton School District #124 in Kansas, MO shows off snow blowers recently purchased and ready to go for this upcoming winter.

**First Texas public golf course in five years comes to San Marcos
Kissing Tree Golf Course**



A new 18-hole public golf course is currently under construction in San Marcos, but what makes this new course so special, according to the National Golf Foundation, it is the first new public, 18-hole golf course to be built in Texas in the past five years. The course will be managed by Troon Golf. Gary Stephenson, a Texas resident himself, has developed a style of golf design and land planning that works with the natural character of the land's footprint..

Kissing Tree has chosen Toro, PTP and Watertronics as their Irrigation, Mowing Equipment, Pump Station and Service Providers.

Click on the link to read more: <http://haysfreepress.com/index.php/2016/11/22/first-texas-public-golf-course-in-five-years-comes-to-san-marcos/>

**Congratulations Professional Turf Products
Customer Support Team**



To better serve our customers we would like for you to meet our Nationally recognized Customer Support Team sporting their Toro fleece vests. Customer Support is required to pass specialized training to receive their Toro Customer Service Advisor Certification status.



(left to right Lee Triggs, Alfie Cedillo, Polly Woolard, Robert Sulak and Dan Hager)



2016 Ryder Cup

What does it take to prepare a course for one of the world's most prestigious events in golf? We had a chance to find out firsthand with the [41st Ryder Cup](#) at [Hazeltine National Golf Club](#) in Chaska, MN. Located just a half hour from Toro's U.S. headquarters in Bloomington, MN., Hazeltine has partnered with The Toro Company since the course first opened in 1962. Today, Toro is the course's exclusive provider of turf maintenance equipment and irrigation solutions — products that played a major role in getting ready for this event.

Setting the Stage

Hazeltine superintendent Chris Tritabaugh and his crew started preparing for the six-day match-play competition over a year in advance. Working with the PGA, they made sure the course was prepared to exact specifications for everything from tent location to tree removal to heights of cut. Crews used Toro Greensmaster® walk mowers on greens, and Greensmaster® 1000 and 1600 mowers on approaches, aprons and tee boxes. They also used Reelmaster® 3550 and 3555 mowers on the fairways, as well as Groundsmaster® 3500, 4500 and 4700 mowers plus TurfMaster™ walk rotaries on the roughs. Other equipment included Workman® GTX and HDX utility vehicles, GreensPro® 1240 greens rollers, TransPro™ 100 trailers, and Pro Force™ debris blowers to clean fairways and surrounds.



Congratulations to Jimmy Degollado and Charles Staszewski

The Toro Company is proud to recognize Jimmy Degollado and Charles Staszewski at Professional Turf Products for achieving the status of Toro Master Service Technician. Both Jimmy and Charles demonstrate the highest level of technical knowledge and expertise, a strong commitment to professional development, superior professionalism, and excellence in customer service.



Toro Equipment Helps Hazeltine Golf Club Prepare for Prestigious Match Play Competition

Toro is exclusive provider of turf maintenance equipment and irrigation products to Chaska course

BLOOMINGTON, MN. (September 27, 2016) – Hazeltine National Golf Course, located in Chaska, Minnesota, has utilized its comprehensive fleet of Toro turf maintenance equipment and irrigation products to help ready the course for the tournament, which will feature professional golfers from the United States and Europe in head-to-head match play competition.

Chris Tritabaugh, course superintendent at Hazeltine National Golf Club, is ultimately responsible for course preparation, and has been preparing for the event for years. According to Tritabaugh, he sees it as an excellent opportunity for himself and his team to showcase the natural beauty of Hazeltine. With preparations coming to an end, Tritabaugh gives credit to his staff of turf professionals and the Toro mowing and irrigation equipment for the pristine course conditions at Hazeltine.

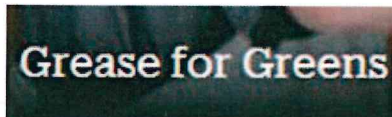
"It's truly an honor to have Hazeltine on the world's stage and host many of today's top professional golfers," explained Tritabaugh. "We couldn't have done it without three things: the hard work from our staff here at Hazeltine, the great relationship with our distributor, MTI Distributing, and top-quality mowing and irrigation equipment from Toro."

According to Tritabaugh, hosting the event has really energized his crew, and the team is excited to have their work on display for the global golfing community. Tritabaugh has been using Toro equipment for a number of years and claims the premium equipment has been essential in preparing the course for the upcoming tournament.

"With our partner MTI Distributing, we are honored to support Chris and his team as they prepare the course at Hazeltine to star on the world's stage during this prestigious event," said Michael J. Hoffman, chairman and chief executive officer of The Toro Company. "We take pride in our longstanding relationship with Hazeltine just as we are humbled to have served so many of the Ryder Cup host courses dating back to the very first in 1927."



Arlington golf course wants leftover grease from Thanksgiving cooking



Once the grease is dropped off, Tierra Verde equipment manager Larry Ramsey puts on his safety equipment and converts it to biodiesel for the club's lawnmowers and vehicles. He can make about 30 gallons per batch.

The club bought the conversion equipment and hardware in 2008, using a grant for about \$7,000 from the Arlington Tomorrow Foundation, said Mark Claburn, golf operations superintendent. The equipment saves the club about \$3,000 a year depending on fuel costs, Claburn said.

Read more here: <http://www.star-telegram.com/news/local/community/arlington-citizen-journal/article116776838.html>



SUPER BOWL LI

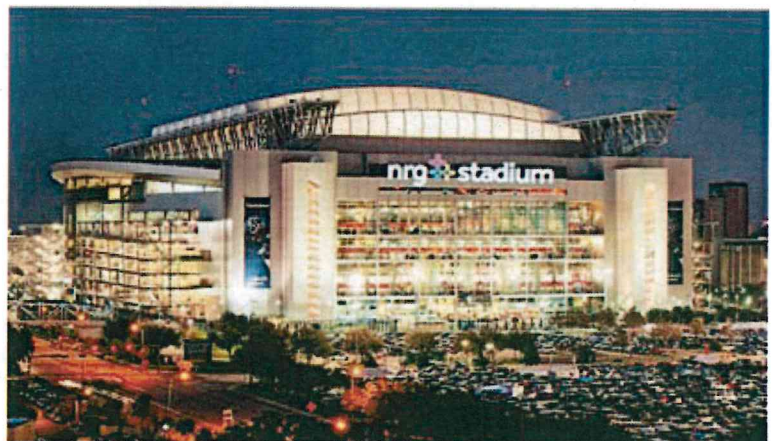
Sunday, February 5, 2017

NRG Stadium, Houston, TX

What is your prediction?

Send us your prediction with Teams and Scores
to WIN a TORO Super Blower.
kinge@proturf.com

Toro and Professional Turf Products is a sponsor of Super Bowl LI.





Chase for the Cup

NASCAR

The start of the second race in the Round of 8 of the Chase for the NASCAR Sprint Cup was delayed for nearly six hours following an early bout of rain at [Texas Motor Speedway](#) and surrounding areas Sunday, November 4. The diligence of Eddie Gossage and the TMS Team found a way to get the race completed by 10:30 with Carl Edwards winning the waterlogged race.



Once again, Kevin Harvick had them right where he wanted them. NASCAR's great escape artist did it yet again on Sunday at Kansas Speedway, extricating himself from a seemingly untenable situation to advance in the elimination-style playoff format with a victory.



Texas Motor Speedway and Toro have teamed up for 20 years. Before the announcer at Texas Motor Speedway says, "Gentlemen start your engines", PTP started the engine of this mower to get the infield mowed.

WOW—what a pretty sight from Wylie Outdoor Power.
300 E. Marble Street, Wylie, TX
10+ mowers ready to go





**The Toro Company Recognized With
2016 EPA WaterSense® Excellence Award**

First major irrigation manufacturer recognized for second consecutive year

RIVERSIDE, Calif (October 6, 2016) — The U.S. Environmental Protection Agency (EPA) today recognized The Toro Company with a 2016 WaterSense® Excellence Award for its efforts and education in water conservation. Toro was presented the award at the WaterSmart Innovations Conference and Exposition in Las Vegas.

The 2016 WaterSense Excellence Award is the second consecutive award that Toro has received from the WaterSense program. In 2015, Toro was awarded EPA WaterSense Manufacturer Partner of the Year. "Toro is dedicated to outreach and education that promotes water saving innovation and the efficient use of water," said Phil Burkart, vice president of The Toro Company's Irrigation and Lighting Businesses. "We are proud to have our efforts recognized again by such an important national agency."

Receiving the 2016 WaterSense Excellence Award for Education and Outreach, Toro was recognized for its efforts across a range of initiatives that included training events, trade shows and expos to educate contractors, distributors and consumers on water-efficient practices and WaterSense-labeled products. Through Toro's continued partnership with the Wyland Foundation's National Mayor's Challenge for Water Conservation, which encourages residents nationwide to commit to water saving activities, the company has been able to share information, best practices and products promoting outdoor water use efficiency.

For more information visit https://www.epa.gov/watersense/partners/winners_2016.html#nineteen



“GTX Superior Drive Tour”

Professional Turf Products (PTP) invites you to attend one of our 2017 Toro GTX Superior Drive Tour events to be held in the following cities:

**February 28, 2017
Houston, TX**

**March 1, 2017
Austin, TX**

**March 3, 2107
Dallas, TX**

**May 19, 2017
Kansas City**





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Tulsa, Oklahoma 3621 S. 73rd E. Ave Bldg #1 74145	(918)	622-8676
Lenexa, Kansas 10935 Eicher Dr 66219	(913)	599-1449



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