



Dear Valued Customers,

We have made it through another year. Spring seemed to last forever, but it is nice to see the season finally off and running. Unfortunately, we have to talk about winterization when the season just began. The fall will sneak up on us before we know it, so let's be prepared.

As always, we are including winter storage agreement and winterization sheet. Please return the winterizing sheet, storage contract, and proof of insurance to us at your earliest convenience. We will not be able to store your boat without all three of these items signed and on file.

OUTSIDE STORAGE \$3.25 PER SQUARE FOOT

INSIDE STORAGE \$9.05 PER SQUARE FOOT

Inside heated storage deposits of \$1,000.00 are due by May 31st, after May 31st we cannot guarantee your spot. Outside storage deposits of \$500.00 are due August 25th. Storage spots are limited so the sooner you put in a deposit the better.

If you returned your signed winter storage contract with a \$500.00 deposit for outside storage or \$1,000.00 deposit for inside storage by August 25, 2018, your bottom wash will be free for bottom painted boats and ½ off for non painted bottoms – plus materials. After the 26th of August our early bird special for bottom washes does not apply- NO EXCEPTIONS.

All winter storage charges are due in full by October 1st, 2018. All accounts paid in full by the first of October have the opportunity to receive a winter work discount on labor. Any work scheduled before December 31st, 2018 that is paid in full within 30 days of completion is eligible for the labor discount. Discounts depend on the time frame the work can be scheduled and is based on a first come first scheduled system. Accounts not paid in full within 30 days of completion, will not qualify for the winter work discount. The discounts will be removed and finance charges will occur- NO EXCEPTIONS.

As your boat is being winterized, our technicians will be doing a visual inspection on the following: hoses, fuel lines, cables, belts, drive train, and thru hull fittings. This will be done for you at no extra charge so you can be prepared for the items that will need to be addressed over the winter months. Unfortunately, our technicians are not able to see everything during this process, but they will do their best to find all items that need to be addressed.

Please remember, all dates reserved with Great Lakes Yacht Sales are drop-off dates, **not** haul out dates. We apologize in advance for any inconvenience this may cause. At the time of the drop-off we highly recommend securing the boat safely until it is time to haul out. GLYS cannot be held responsible for damage due to weather or the boat not being properly secured for a 2-3 day period. After we pull the boat out we recommend you make sure all lines and fenders are on the boat and secure, so we can avoid any issues of missing lines, fenders etc. All canvas left up will be removed by us and you will be charged for the removal. The canvas will be stored on the boat for we do not have the facilities to store canvas. If you fail to re-check the boat prior to spring, Great Lakes Yacht Sales is not responsible for any missing items.

If you have any questions, please feel free to contact Amy, Rose or Courtney, as we will be handling all of the storage reservations. For your convenience, you may now email your winterization sheets, storage contract, and proof of insurance to the email address below. Please give us the opportunity to earn your business and we will do our very best to accommodate any and all of your needs to the best of our ability.

Sincerely,

The Crew at Great Lakes Yacht Sales

443 50th Street. Kenosha, WI 53140

Phone: 262-654-0207 Fax: 262-654-4803 Email: service@glys.com