



**SWMESA**  
Southwest Medical Equipment  
Suppliers Association

# 2026 ASSOCIATE MEMBERSHIP & SPONSORSHIPS

*All Annual Sponsorships include SWMESA Membership*



## Welcome to SWMESA Associate Membership

This packet is your invitation to join the Southwest Medical Equipment Suppliers Association (SWMESA) as an Associate Member. SWMESA continues to grow in strength and influence as one of the leading HME associations in the country, serving members while supporting a sustainable industry and continued patient access to care.

SWMESA offers multiple Associate Membership levels designed to provide meaningful value and strong return on investment. Based on feedback from our current Associate Members, these options allow companies to engage at a level that best aligns with their goals and visibility needs.

### **Associate Membership Levels include:**

Premier Sponsor  
Corporate Sponsor  
VIP Sponsor  
Associate Member

Each level offers a unique set of benefits, outlined in the following pages. We look forward to working with you to ensure your SWMESA membership delivers maximum value and exceeds your expectations.

We sincerely hope you will consider becoming an annual SWMESA sponsor at the VIP, Corporate, or Premier level. Associate Member support is essential to SWMESA's ability to provide timely information, education, and advocacy for our members!

## **SWMESA Premier Sponsor companies receive the following:**

- SWMESA Associate Membership (\$350 value)
- SWMESA Annual Conference Table with preferential table placement
- Three (3) additional tickets to the SWMESA Annual Conference
- Premier Sponsor will receive SWMESA Membership list in excel format once per quarter
- Premier Sponsor will receive the Annual Conference attendees list in excel format
- Premier Sponsor is invited to present a company bio at SWMESA Annual Conference
- Premier Sponsor receives special recognition and signage at SWMESA Annual Conference
- Premier Sponsor Logo is a direct link at the top of the SWMESA website homepage
- Premier Sponsor is featured in the Premier Associate Member section at the top of the Associate Member page on the SWMESA website
- Premier Sponsor Logo will be displayed on all SWMESA advertising & printed materials
- Premier Sponsor may provide a total of two (2) ad inserts into the News You Can Use additions throughout the year
- Premier Sponsor is provided two (2) broadcast emails to membership through the SWMESA office during the year.

*\*Plus all benefits shown on Associate Membership Page*

### **2025/2026 SWMESA Premier Sponsors:**

*The Compliance Team, GEMCO, VGM Inc., ARI Network Systems*

## **SWMESA Corporate Sponsor companies receive the following:**

- SWMESA Associate Membership (\$350 value)
- SWMESA Annual Conference Table with preferential table placement
- Two (2) additional tickets to the SWMESA Annual Conference
- Corporate Sponsor receives preferential table placement at the SWMESA Annual Conference after Premier Partners
- Corporate Sponsor receives special signage at the SWMESA Annual Conference
- Corporate Sponsor is invited to present a company bio at the SWMESA Annual Conference
- Corporate Sponsor Logo is a direct link at the bottom of the SWMESA website homepage
- Corporate Sponsor Logo will be on all SWMESA advertising and printed materials
- Corporate Sponsor is listed in the Corporate Sponsor section on the Associate Member page of the SWMESA website
- Corporate Sponsor will receive the SWMESA Membership list in excel format at the end of the 1<sup>st</sup> and 3<sup>rd</sup> quarter
- Corporate Sponsor may provide a total of two (2) ad inserts into the News You Can Use additions throughout the year
- Corporate Sponsor is provided one (1) broadcast emails to membership through the SWMESA office during the year.

*\*Plus all benefits shown on Associate Membership Page*

### **2025/2026 SWMESA Corporate Sponsors:**

*TMD, Inc., Golden Technologies*

## ***SWMESA VIP Sponsor companies receive the following:***

- SWMESA Associate Membership (\$350 value)
- SWMESA Annual Conference Table with preferential table placement
- One (1) additional ticket to the SWMESA Annual Conference
- VIP Sponsor is listed in the VIP Sponsor section on the Associate Member page of the SWMESA website
- VIP Sponsor receives Preferential booth placement at the SWMESA Annual Conference after Premier and Corporate Sponsors
- VIP Sponsor will receive special recognition and signage at the SWMESA Annual Conference.
- VIP Sponsor may provide a total of one (1) ad inserts into the News You Can Use addition throughout the year
- VIP Sponsor is provided one (1) broadcast email to membership through the SWMESA office during the year.

*\*Plus all benefits shown on Associate Membership Page*

### **2025/2026 SWMESA VIP Sponsors:**

*Pride Mobility Products Corp, Philips Respironics, Brightree, LLC*

## ***SWMESA Associate Member companies receive the following:***

- Weekly and on-going email updates regarding important legislative issues - this vital information will keep you abreast of the latest news and information in SWMESA and across the industry
- Listing on the SWMESA Associate Member page of the SWMESA website. This page is open to the public and is one of the most popular webpages viewed by members and non-members
- An invitation to display at the SWMESA Annual Conference
- Associate Members may provide a total of one (1) ad inserts into the News You Can Use additions throughout the year

## **2025/2026 SWMESA Associate Members:**

*Allegiance Group, MK Battery, Nestle Healthcare Nutrition, Pharmacists Mutual Insurance Company, RB Nutrition/Mead Johnson, Kate Farms, cpaphero, Drive Medical, Rhythm Healthcare, JMed Supplies*

## **SWMESA Associate Member companies receive the following:**

- **SWMESA keeps members informed and connected** through weekly and ongoing “News You Can Use” updates covering the regulatory, legislative, and industry changes impacting your business. Associate Members also have the opportunity to sponsor these updates at a reduced promotional rate, increasing visibility with engaged providers.
- **The SWMESA website serves as a daily resource hub**, offering direct links to frequently used industry tools, regulatory information, and a dedicated resource page with contact information for SWMESA leadership and Members of Congress.
- **SWMESA is actively engaged at both the state and national levels.** The association supports the Jurisdiction D DME MAC Advisory Committee, maintains direct access to the National Provider Enrollment Advisory Committee (NPEAC) through the SWMESA office, and is a state association member of AAHomecare—ensuring member perspectives are represented where decisions are made.
- **Advocacy is a core focus.** SWMESA members and staff play an active role in protecting the HME industry through legislative engagement, helping safeguard provider operations and patient access to care.
- **Leadership matters.** SWMESA is led by Executive Director Rose Schafhauser, a recognized industry leader with decades of DME experience, former member of the AAHomecare Executive Committee, and Chair of the AAHomecare State Leaders Council.
- Associate Members are also rewarded for helping grow the community, with **\$50 VISA gift cards for new member referrals.**

**SWMESA - Serving members across Arizona, New Mexico, and Texas**

Companies involved in manufacturing or distributing of home medical equipment or industry related consulting or related equipment services are considered to be SWMESA Associate/Sponsor Members.

<b>Associate Membership Level</b>	<b>Dues</b>
<input type="checkbox"/> Premier Sponsor .....	\$1350
<input type="checkbox"/> Corporate Sponsor .....	\$1100
<input type="checkbox"/> VIP Sponsor .....	\$850
<input type="checkbox"/> Associate Member .....	\$350

**Please provide the member contact information below:**

Company Name: .....

Contact Name: .....

Contact Email: ..... Contact Phone: .....

Address: .....

City, State, Zip: .....

**Second Contact**

Contact Name: .....

Contact Email: ..... Contact Phone: .....

**Third Contact** - Additional Contacts are available based on annual sponsorship level

Contact Name: .....

Contact Email: ..... Contact Phone: .....

**If you are an administrator for the member who should receive invoices, email updates, etc., please provide information below**

Contact Name: .....

Contact Email: .....

**Method of Payment:**  Check  Online

**Please remit this form to [info@swmesa.com](mailto:info@swmesa.com) and  
make payment to:**

SWMESA, PO Box 3007 Duluth, MN 55803

[Online Associate  
Member Payment](#)

**If you need alternative payment options, please call:**  
Mary Schafhauser at C: 207-649-8479

**Terms:** Dues may be deductible as an ordinary and necessary business expense, but only to the extent that they are not used for legislative purposes. Thus, our best estimate that 90% of the dues you pay for SWMESA membership may be deductible. Contributions or gifts to SWMESA are not deductible as charitable contributions for federal tax purposes.